



1271 S Houston Lake Rd
Warner Robins, GA 31088

Georgia Salesperson Pre-License Course

Tuesday & Thursday from 6:15pm – 9:30pm
Two Saturday classes from 9:00am – 12:15pm
Course Tuition \$560.00 (includes book)

<u>DATE</u>	<u>CHAPTER</u>	<u>SUBJECT</u>
Jan 12 (Tues)	-----	Orientation
Jan 14 (Thurs)	1	Property
Jan 19 (Tues)	2	Rights
Jan 21 (Thurs)	3	Ownership
Jan 26 (Tues)	4	Transfer
Jan 28 (Thurs)	5	Government
Feb 2 (Tues)	6	Agency
Feb 4 (Thurs)	7	Agency (Practical Application)
Feb 9 (Tues)	8	Contracts
Feb 11 (Thurs)	9	Contracts (Practical Application)
Feb 13 (Sat)	Review (9am –12 noon)	Review (Chapters 1-2-3)
Feb 16 (Tues)	10/Midterm Test	Leases – Test-Chapters 1-9
Feb 18 (Thurs)	11/Test Review	Leases (Practical Application Review)
Feb 23 (Tues)	12	Value
Feb 25 (Thurs)	13	Value (Practical Application)
March 1 (Tues)	14	Finance
March 3 (Thurs)	15	Finance (Practical Application)
March 8 (Tues)	16	Sellers Cost
March 10 (Thurs)	17	Buyers Cost
March 15 (Tues)	18	License Law
March 17 (Thurs)	19	Rules & Regulations
March 19 (Sat)	Review (9am –12 noon)	Review Chapter 7 -8 -14
March 22 (Tues)	20	Math Review
March 24 (Thurs)	Review	Course Review (Chapters 1-20)
March 29 (Tues)	Practical Final	Test
March 31 (Thurs)	Test Review	Final Test Review
April 5 (Tues)	Review	Course Review (Chapters 1-20)
April 7 (Thurs)	Final Test	Test (152 Questions)
April 12 (Tues)	Makeup Test	Test (152 Questions)

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